

# **Interessi e inclusione democratica, un'alternativa alla deliberazione**

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*Interests and Democratic Inclusion, an Alternative to Deliberation*

*Abstract:* In the last few decades, the majority of scholars in the field of democracy have claimed that citizens have a reciprocal obligation to justify laws and policies using mutually acceptable justifications. Some scholars have recently insisted that traditional accounts of deliberative democracy underestimate the pivotal role of self-interest and negotiation within political decision-making process. This paper attempts to explain how democratic decision-making process can be defined in a manner that ensures the inclusion of self-interested proposals and negotiations among the relevant political parties without undermining the fairness of these procedures and the reciprocal respect that citizens are expected to show one another. I will argue that some forms of negotiation (democratic negotiation) can advance this aim by granting fair bargaining power to all participants and constraining their behaviour to ensure that any coercive or manipulative action is eliminated. If these requirements are satisfied, democratic bargaining is a legitimate alternative to deliberation within public policy decision-making process.

*Keywords:* Deliberative democracy, Democratic negotiation, Self-Interest, Inclusion.